

## Letter

Title	OSFI's Review of Reputation Risk Practices - Principles, Observations and Next Steps – Letter (2005)
Date	June 7, 2005
Sector	Banks
	Foreign Bank Branches
	Trust and Loan Companies
	Life Insurance and Fraternal Companies
	Property and Casualty Companies
Our File	P2200-34

## To: Federally Regulated Financial Institutions

As financial institutions face a more global and complex marketplace, the importance and priority given to reputation risk management continues to grow. Organizations are recognizing the benefits of having sound reputation risk management practices as well as the negative consequences that can result from insufficient or ineffective procedures.

Last year, OSFI reviewed the reputation risk management practices in certain product lines at selected financial institutions. While we have reviewed our specific findings with individual financial institutions, we believe it is important for all financial institutions to be aware of the overall results and the actions we are taking in this area. The results indicate that although financial institutions have taken significant steps to manage reputation risk, more could be done.

The attached document is not a guideline. However, it is intended to communicate basic principles associated with reputation risk management, highlight observations from our work in this area, and indicate issues OSFI may focus on during supervisory reviews.

Dealing with reputation risk is challenging, but it is an area OSFI considers vital to ensuring that Canadian financial institutions continue to be managed in a safe and sound fashion.

Questions regarding the document should be directed to the Approvals Division by e-mail at approvals-

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**Regulation Sector**